

# HAADTHIP

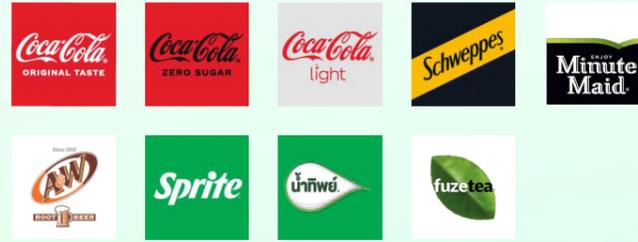
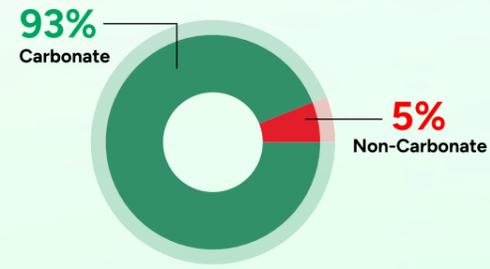
A proud *Coca-Cola* bottler for Southern Thailand

## Haad Thip Public Company Limited Fact Sheet FY2025



### Brand Portfolio

Revenue Breakdown FY2025



**9** Brands Coca-Cola  
**179** SKUs  
**33** Packsizes  
**No.1** Market share in sparkling soft drink market  
**No.4** Market share in drinking water

# We are the leader in the beverage industry

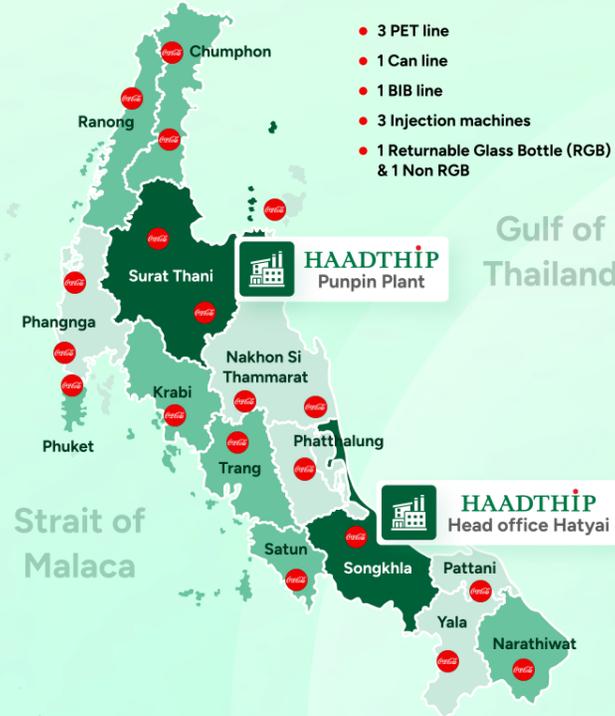
and committed to sustainable profitable growth with the communities.

### FY2025 South of Thailand Coca-Cola market value share



### Production lines & Distribution Center

- 14 provinces in the South of Thailand
- 20 distribution centers & branches
- 7 production lines
- 3 Injection machines
- 56,000 outlets - directly served
- 20,000 coolers
- 90 trailers/trucks
- 200 sales trucks



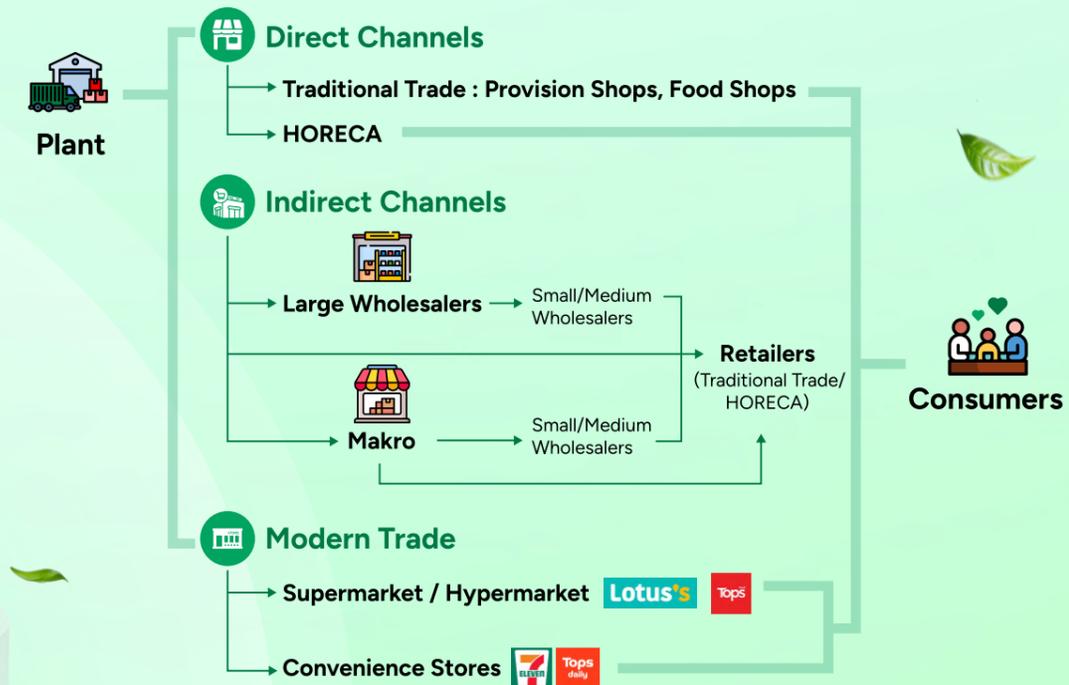
- 3 PET line
- 1 Can line
- 1 BIB line
- 3 Injection machines
- 1 Returnable Glass Bottle (RGB) & 1 Non RGB

Gulf of Thailand

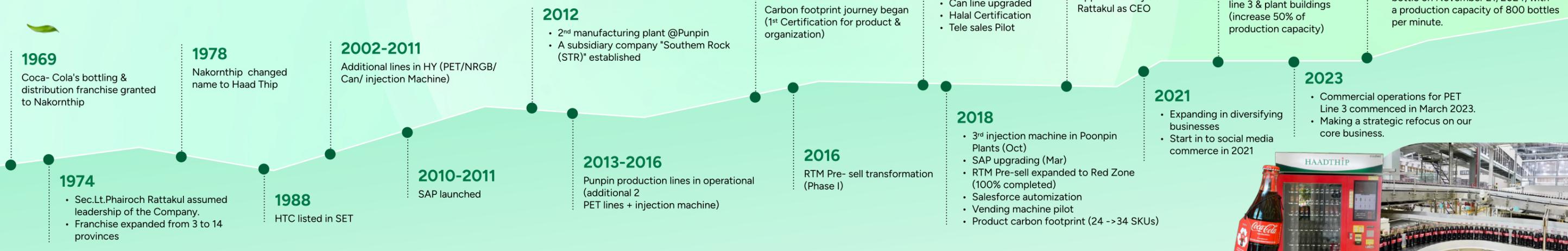
Strait of Malaca



### Distribution Channel



### Milestone



## Stock Information As of 31 December 2025

**HTC** **14.90 Baht**

Market  
**SET AGRO FOOD**

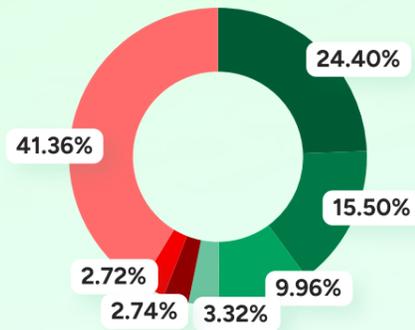
Index  
**sSET SETESG**

High/Low  
**15.10 / 14.90**

Market Cap.  
**5,988.62 Million Baht**



## Major Shareholder As of 10 September 2025



- Gutsche Family Investments Proprietary Limited
- Thai NVDR Company Limited
- Miss Chanya Chirabandhu
- Mrs. Pariya Chirabandhu
- Miss Pannapa Rattakul
- Mr. Harith Chirabandhu
- Miss Chanya Chirabandhu
- Others

## Dividend

2025 proposed dividend payment: Total 0.99 THB per share, with 70% dividend payout which divided in to

**September - 2025 :** **0.45 THB** per share  
**May - 2026 :** **0.54 THB** per share  
**Payment Date:** 20 May 2026  
**XD:** 30 April 2026



**Dividend Policy** No less than 50% - 80% of the net profit after tax, after legal reserves and consideration on cash flows, investment plan and necessities in the future.

## Key Results FY2025

### Market Results



### Dynamic Distribution



### Market share sustains

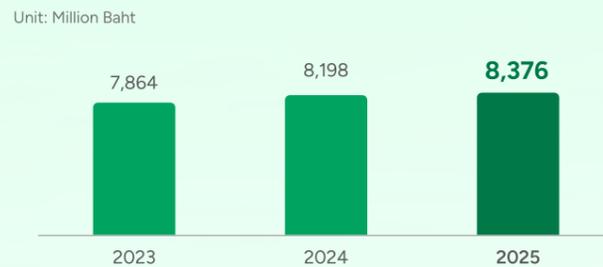


### Net Results



## Financial Highlights FY2025

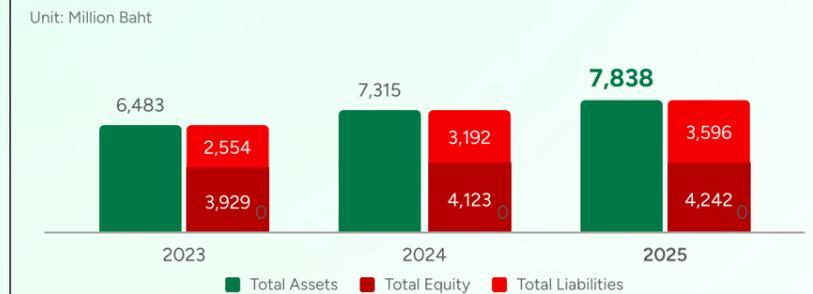
### Total Revenue



### Net Profit



### Balance Sheet

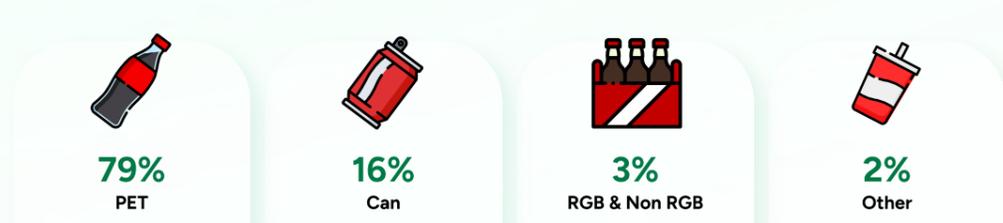


## Revenue from Sales

### By Brand



### By Packaging

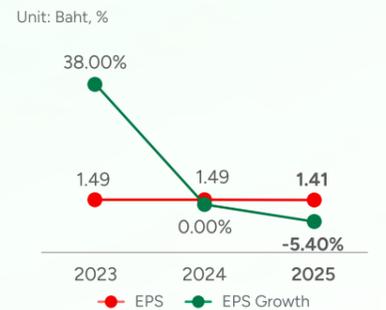


## Key Ratios

### D/E & IBD/E



### EPS & EPS Growth



## Contact

### Investor Relations

+662-391-4488 ext. 8248 | ir@haadthip.com  
 www.haadthip.com