Mermaid Maritime PLC

BNP Paribas ASEAN Conference - Transport & Infrastructure Corporate Day

Monday 1 August 2011

Mandarin Oriental Hotel, Singapore

Disclaimer

This Investor Presentation has been prepared by Mermaid Maritime Plc for investors, solely for information purposes.

The views expressed here contain some information derived from publicly available sources that have not been independently verified.

No representation or warranty is made as to the accuracy, completeness or reliability of the information. Any forward looking information in this presentation has been prepared on the basis of a number of assumptions which may prove to be incorrect.

Financial numbers if presented in other currencies other than THB are strictly for illustrative purpose only and based on prevailing interbank lending exchange rate at the time of presentation.

This presentation should not be relied upon as a recommendation or forecast by Mermaid Maritime PLC. Nothing in this release should be construed as either an offer to sell or a solicitation of an offer to buy or sell shares in any jurisdiction.

Agenda

1. Introduction

2. Subsea Business Overview

3. Drilling Business Overview

4. Asia Offshore Drilling Overview

5. Financial Overview

6. Questions & Answers

1. Introduction

Overview of Mermaid Maritime Plc

27
Years since Mermaid Maritime's establishment

5
regions in which Mermaid operates

500
skilled workers, crews, technicians, service providers & management

SUBSEA BUSINESS

8
subsea vessels

4
saturation diving systems

14
remotely operated vehicles

DRILLING BUSINESS

2
Tender drilling rigs

3
high-spec jack-ups*

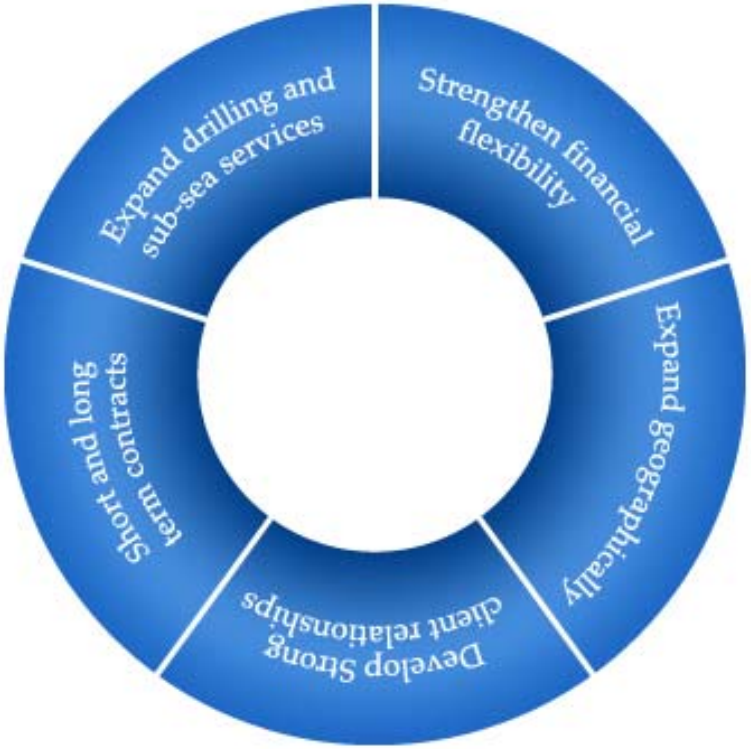
**** 33.75% ownership through Asia Offshore Drilling Limited***

Subsea inspection, repair and maintenance	Subsea Infrastructure installation support	Subsea remotely operated vehicle support	Subsea emergency callout service	Subsea salvage	Accommodation rig services	Offshore drilling and workover services

Two Key Businesses to Balance Earnings

SUBSEA BUSINESS

- Short to mid-term contracts
- Existing & new subsea infrastructure driven coupled with deeper exploration



DRILLING BUSINESS

- Typically long-term contracts
- Additional and enhanced production

Chevron 中国海洋石油总公司 CHINA NATIONAL OFFSHORE OIL CORP. ExxonMobil BR bp
MAERSK OIL Eni Saipem HESS CUEL SBM Acergy ConocoPhillips

Key Milestones

1983
Established in Thailand

2005
Expanded subsea business and purchased 'Mermaid Responder' and 'Mermaid Commander'. Incorporated Mermaid Drilling Ltd. and commenced offshore drilling services with purchase of tender rigs 'MTR-1' and 'MTR-2'.

2007
Converted to a public company and listed on the Singapore Stock Exchange. IPO raised ~SGD 218 million. Ordered newbuild 'Mermaid Sapphire'.

2008
Acquired Seascape Surveys for access to hydrographic and positioning services. Took delivery of 'Mermaid Challenger'. Acquired 20% of 'Mermaid Asiana' under construction.

2009
Acquired 'Mermaid Endurer' under construction. Took delivery of 'Mermaid Sapphire' and purchased remaining 80% of 'Mermaid Asiana' under construction. Raised ~SGD 156 million from rights issue.

2010
Acquired Subtech to expand subsea services in the Middle East and Persian Gulf.

Disposed 'Mermaid Responder', purchased 'Mermaid Siam' and took delivery of 'Mermaid Endurer' and 'Mermaid Asiana' bringing total subsea fleet to 8 vessels.

Acquired 49% equity stake in Asia Offshore Drilling with two high specification jack-ups under construction with Keppel FELS, bring the total potential drilling fleet investment to 4 rigs.

2011
Asia Offshore Drilling (AOD) listed in Oslo Axess on 15 July 2011.

AOD raised additional funds of USD 80 million through private placement to exercise rig options with Keppel FELS with entry of Seadrill as strategic shareholder holding equal stake of 33.75% with Mermaid

Mermaid commenced strategic initiative for Mermaid Offshore to enhance shareholder value.

Board of Directors

6 4 2 1 3 5 7 8

4. Pichet Sithi-Amnuai
Independent Director
Chair, Audit Committee

1. M.L. Chandchutha Chandratat
Executive Chairman

5. Surasak Khaoroptham
Non-Executive Director

8. Tom Springall
Non-Executive Director

6. Leslie Merszei
Independent Director
Member, Audit, Nomination and Remuneration Committee

2. Rob Bier
Independent
Non-Executive Director

3. Ng Chee Keong
Independent Director
Chair, Nomination Committee
Chair, Remuneration Committee

7. Joey Horn
Non-Executive Director
Member, Nomination Committee
Member, Remuneration Committee

MULTI-DISCIPLINARY BOARD WITH HALF COMPRISING INDEPENDENT DIRECTORS

Executive Management

6 4 2 1 3 5 7

4. Denis Welch
Chief Executive Officer

1. M.L. Chandchutha Chandratat
Executive Chairman

5. Boris Vujcic
Commercial Manager
(Drilling)

6. James Nichol
General Manager
(Drilling)

2. Sataporn Amornvorapak
Chief Financial Officer

3. Stephen Lenz
Executive Director
(Drilling)

7. Simon Turner
Operations Director
(Subsea Services)

SEASONED MANAGEMENT TEAM WITH OVER 500 STAFF

2. Subsea Business Overview

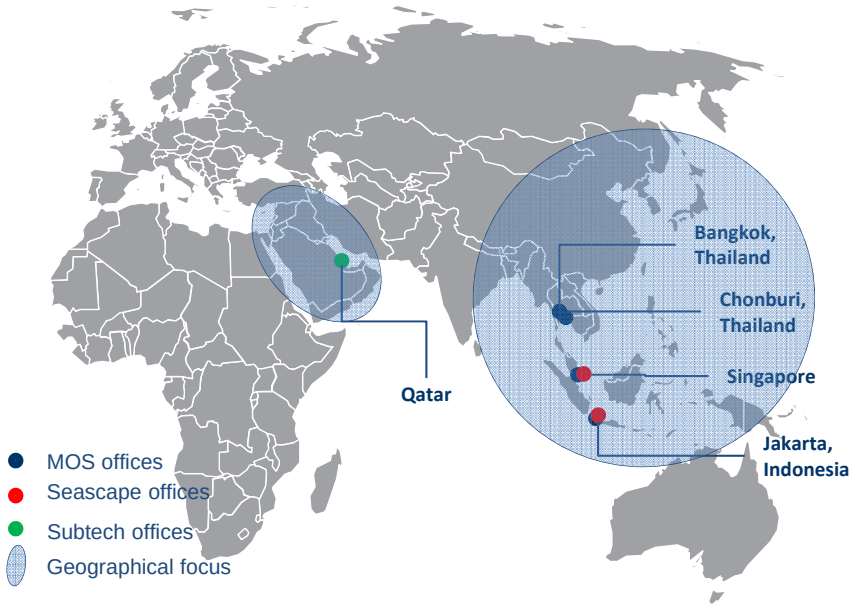
Subsea Services Overview

Overview

- Mermaid Offshore Services ("MOS") provides subsea engineering services including surveying, inspection, repair and maintenance (IMR), light construction and ROV/dive support , to the offshore oil and gas industry
  - 488 employees operating in Southeast Asia and the Middle East
  - Current contract backlog exceeds USD 100 million

Geography

- Defensible positions in Gulf of Thailand, Middle East marketed through Subtech subsidiary and Indonesia supported by Seascape their surveying subsidiary



Fleet


8 subsea vessels


14 ROVs


4 saturation diving systems

Vessel name	Type	Year built	Past selected clients
Mermaid Commander	DNV Classed DP2 DSV	1987	Shell Brunei, CUEL, Global
Mermaid Endurer	DNV Classed DP2 DSV	2010	ISS, Bibby, Micoperi
Mermaid Asiana	ABS Classed DP2 DSV	2010	PT Timas, CSOTL, COOEC , CACT
Mermaid Siam	DNV Classed DP2 Construction Support Barge	2002	Total, Maersk, NPCC, Acergy, Occidental Petroleum
Mermaid Sapphire	ABS Classed DP2 ROV & Air Diving Support Vessel	2009	CUEL, PTTEP, SEIC
Mermaid Challenger	DNV Classed DP1 Anchor-handling Vessel	2008	EMAS, Mermaid Drilling, KNOC
Mermaid Performer	DNV Class Utility Vessel	1982	CUEL, Modec, and Chevron
SS Barakuda	Utility / Survey Vessel	1982	ConocoPhillips

Key Clients

bp Chevron PTTEP PETRONAS ExxonMobil

Strong diving & ROV capabilities

Proven track record in diving services

- MOS owns and operates three DP2 DSVs, one DP2 construction barge fitted with a saturation diving system and a pool of 14 ROVs
- MOS has IMCA compliant diving capabilities
- MOS owns dive training facilities with a pool and equipment
- Provided diving services to reputable companies:

Access to high quality pool of divers

- MOS has access to extensive database of skilled multi disciplined professional divers
- MOS's established safety record and working relationship with divers have earned them ready access to this niche pool of skilled divers

Historical operations

- Air and saturation dive systems, ROV systems employed for
  - Subsea tie-ins and riser installations
  - Debris removal and pipeline abandonment
  - Pipeline inspection and repair
  - SBM installation, support correction
  - FPSO UWILD inspection - hull, moorings, subsea hose assemblies, blanking sea chests
  - Platform inspection
  - Offshore construction support
  - Platform repairs using wet welding techniques and habitat welding
  - Pipeline inspection

Subsea Fleet – Vessel Type

Vessel Type	Purpose	Vessels in Our Fleet
Diving Support Vessels (DSVs)	Diving support vessel is a vessel that is used as a floating base for commercial diving projects. It usually includes a Dynamic Positioning (DP) system to maintain the ships position over a dive site by using multi-directional thrusters controlled by onboard computers, and Saturation (SAT) Diving System, which allows professional divers to live and work at depths greater than 160 ft for days or weeks at a time. There are a number of support systems for the saturation system on a DSV, usually including a Remotely Operated Vehicle (ROV) and heavy lifting equipment.	   
Utility Vessels	Utility boats (mini-supply vessels) are typically used to support production operations, providing storage space, emergency standby, and transporting personnel between platforms. Utility boats are well suited to support smaller, near-shore production facilities.	  
ROV Support Vessel	An ROV support vessels is usually built to accommodate and operate remotely operated underwater vehicle (ROVs), which are unoccupied, highly maneuverable robots operated by a person aboard a vessel. They are linked to the vessel by a tether (sometimes referred to as an umbilical cable), a group of cables that carry electrical power, video and data signals back and forth between the operator and the vehicle.	

Key competitive advantages

Strong position in Thailand, Indonesia and the Middle East	• Parent company, Mermaid Maritime established in Thailand in 1983 • Incumbent positions in Gulf of Thailand, Middle East and Indonesia • Long-term relationships with blue chip clients in the region
Established dive company, with access to high quality pool of professional divers	• Owns and operates three DP2 DSVs, one DP2 construction barge fitted with a saturation diving system and a pool of 14 ROVs • IMCA compliant; provided diving services to blue chip operators in the global oil & gas industry • Access to professional divers with an established safety record and good labor relationships
New management team put in place to drive employment and value-added service wins	• MOS management team has an average experience of over 20 years • Recent senior team hires set to enhance commercial and project management capabilities • Management hub to be relocated to Singapore to raise the company's profile with customers
Solid contract backlog with significant, achievable upside potential	• Current firm contract backlog of USD 100 million • Contracts are with reputable industry players such as COOEC, CACT, CUEL, PTTEP and Chevron, in Asia Pacific and the Middle East • Potential for repeat business from clients in this region
Willingness to explore strategic opportunities	• Immediate access to the Asian market through an established player • Capable fleet available for future deployment in full service mode • Ideal timing – demand for subsea services expected to strengthen through 2013

Incumbent position in key geographies

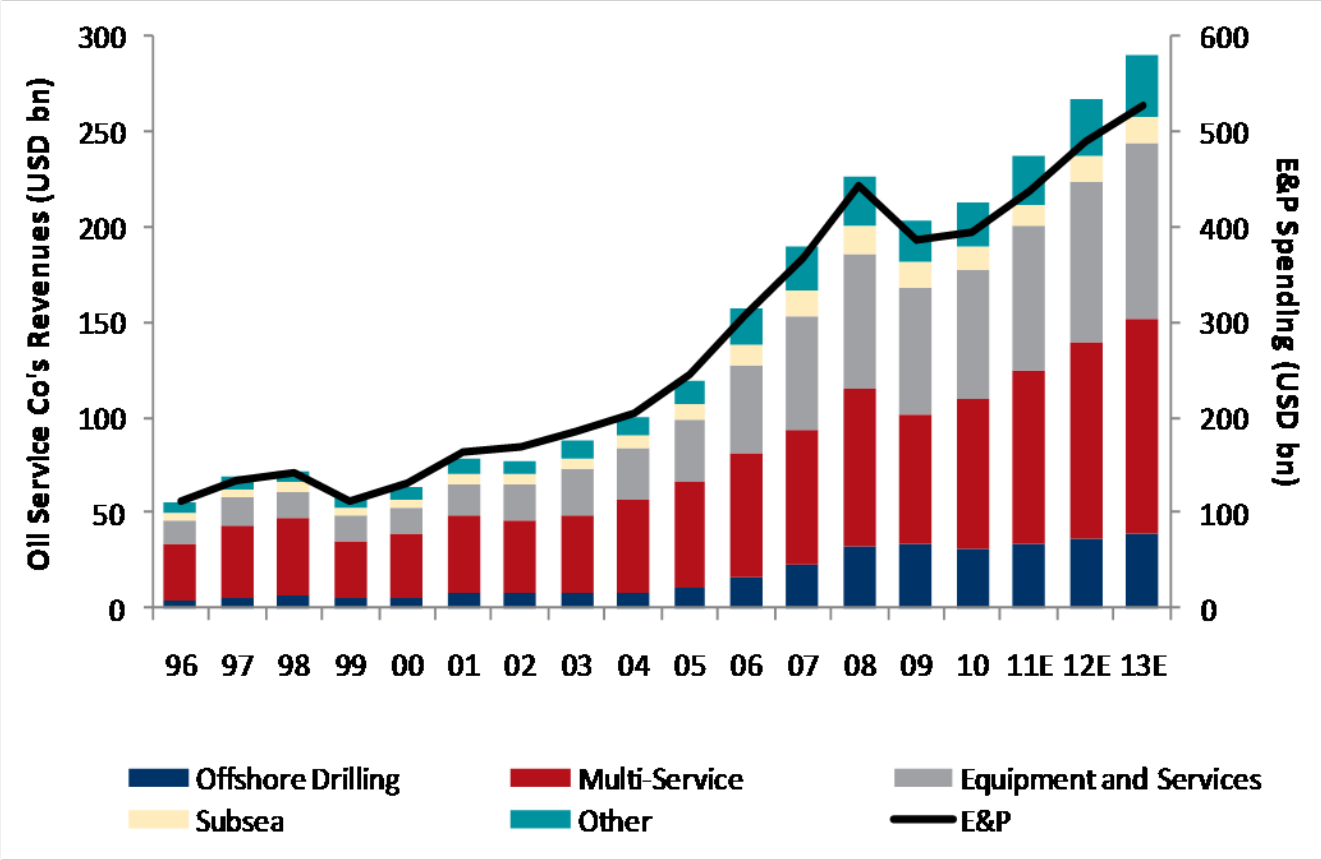
- MOS has a strong foothold in its key markets – Thailand, Indonesia, and the Middle East
- MOS can leverage on its strong presence in these three markets to win repeat business with key clients, while continuing to expanding its geographical footprint in existing markets like China, and new markets like Brazil and India

Thailand: **MOS's headquarters and logistics base**	**Indonesia:** **Via subsidiary Seascape**	**Middle East:** **Via subsidiary Subtech**
• 28 years of market presence in Thailand • The logistics base in Chonburi, being in close proximity to several deep water ports, facilitates efficient mobilization of personnel and equipment • MOS has IMCA compliant diving capabilities, and was awarded the ISO9001:2008 quality management systems certification • Key clients: Chevron Thailand and CUEL, NPCC, PTTEP, and Romona	• Seascape primarily provides hydrographic survey and positioning services in South-East Asia • Contractor Member of the International Marine Contractor Association (IMCA) • Seascape has a strong network in Indonesia, with most of its projects located in various parts of Indonesia • Key clients: ConocoPhillips Indonesia, Chevron Indonesia, PT Hallin Indonesia, and PT Timas Suplindo	• Subtech (Qatar) is an IMCA member and ISO 9002 approved diving and subsea contractor in Qatar • Subtech is the only locally incorporated diving contractor with a proven track record, allowing MOS to successfully penetrate into the Middle East market • Key clients: Qatar Petroleum, Exxon-Mobil, Occidental, McDermott, Maersk Oil Qatar, and NPCC • Strong local business knowledge

Increased E&P spending driven by higher oil prices

- Strong growth in E&P spending expected the next few years
- 2008 level of E&P spending is expected to be surpassed in 2011
- Projects postponed as a consequence of the financial turmoil, has accumulated demand
- A continued price level above USD 100 per barrel is expected to be a catalyst to E&P spending

Oil service companies' revenues and E&P spending



Source: Reuters, RS Platou

Strong Demand for Subsea Construction Expected

Subsea construction market

Subsea tree awards

- Successful drilling of commercial discoveries will eventually lead to field development tendering
- Awards of subsea tree is a proxy of FD activity
- Increased level of subsea tree awards expected

IMR

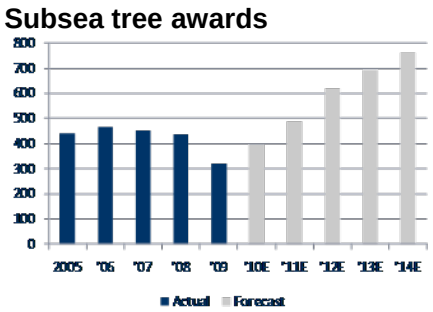
- Installed base of subsea trees grows substantially
- Will require significant ongoing IMR work
- Expected to have a growth rate of more than 10% between 2010 and 2015

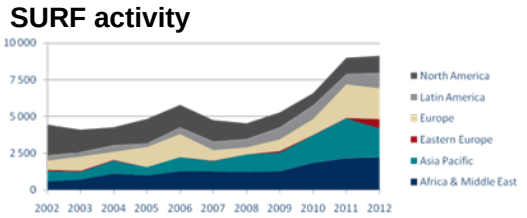
Pipelaying activity

- A field development will involve demand for pipeline installation

Decommissioning

- Fields ready for decommissioning is increasing in mature regions, but due to high oil prices the decommissioning has been delayed



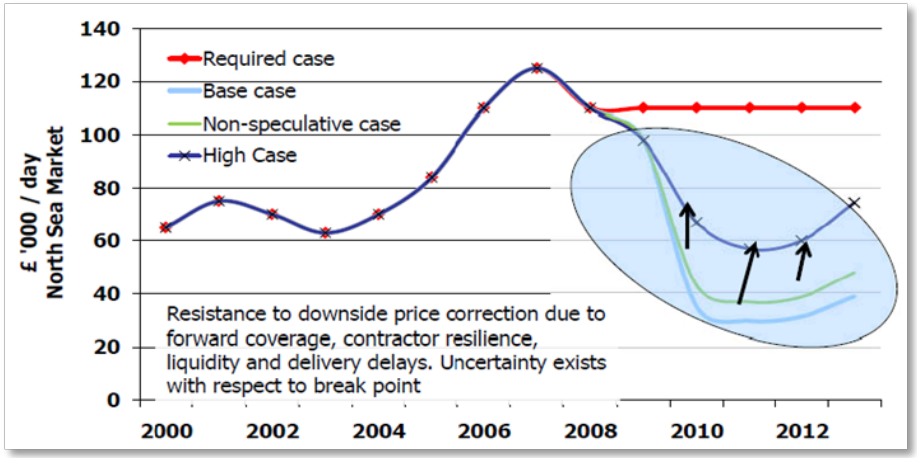


Strong demand for subsea construction operations expected

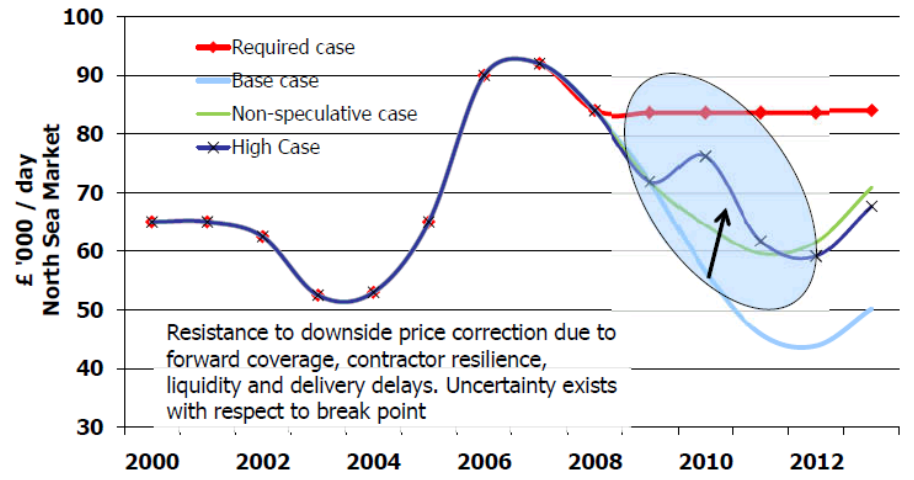
Source: Quest Offshore, Infield

Improving Longer-Term Rates Outlook

DSV rates in 4 scenarios



LAYSV rates in 4 scenarios

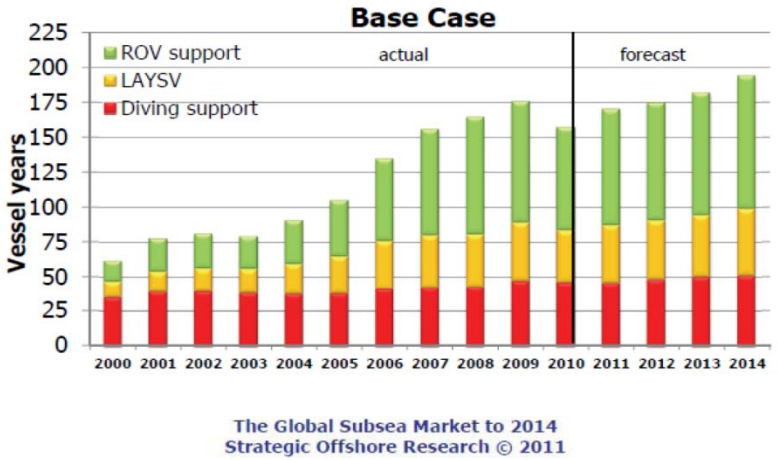


- Rates weakened further in 2009 although this was supported by forward coverage & commitments
- Increasing utilization becomes more important than high rates to maintain cash flow
- A 30% increase in demand is required to lift rates to previous peak levels though in the medium term, there will continue to be weakening of rates

Source: Strategic Offshore Research, Global Sunsea Market to 2013

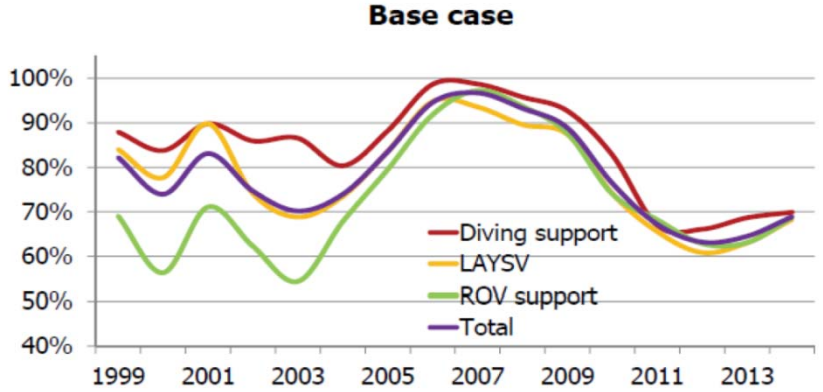
Markets will recover, slowly but surely

Global demand by vessel type



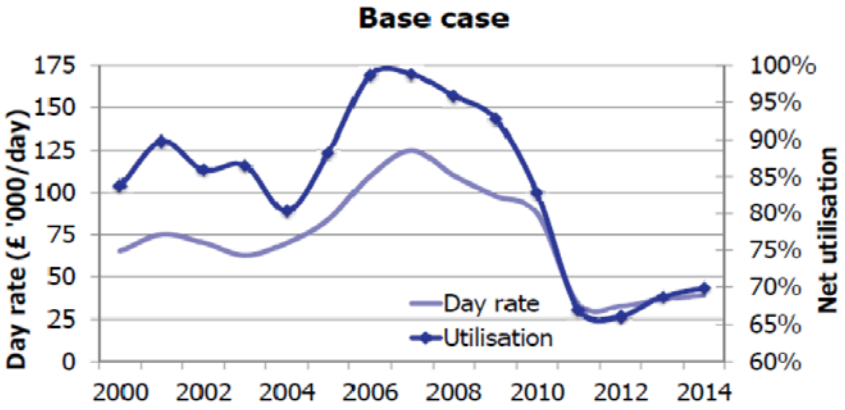
The Global Subsea Market to 2014
Strategic Offshore Research © 2011

Global vessel utilization



The Global Subsea Market to 2014
Strategic Offshore Research © 2011

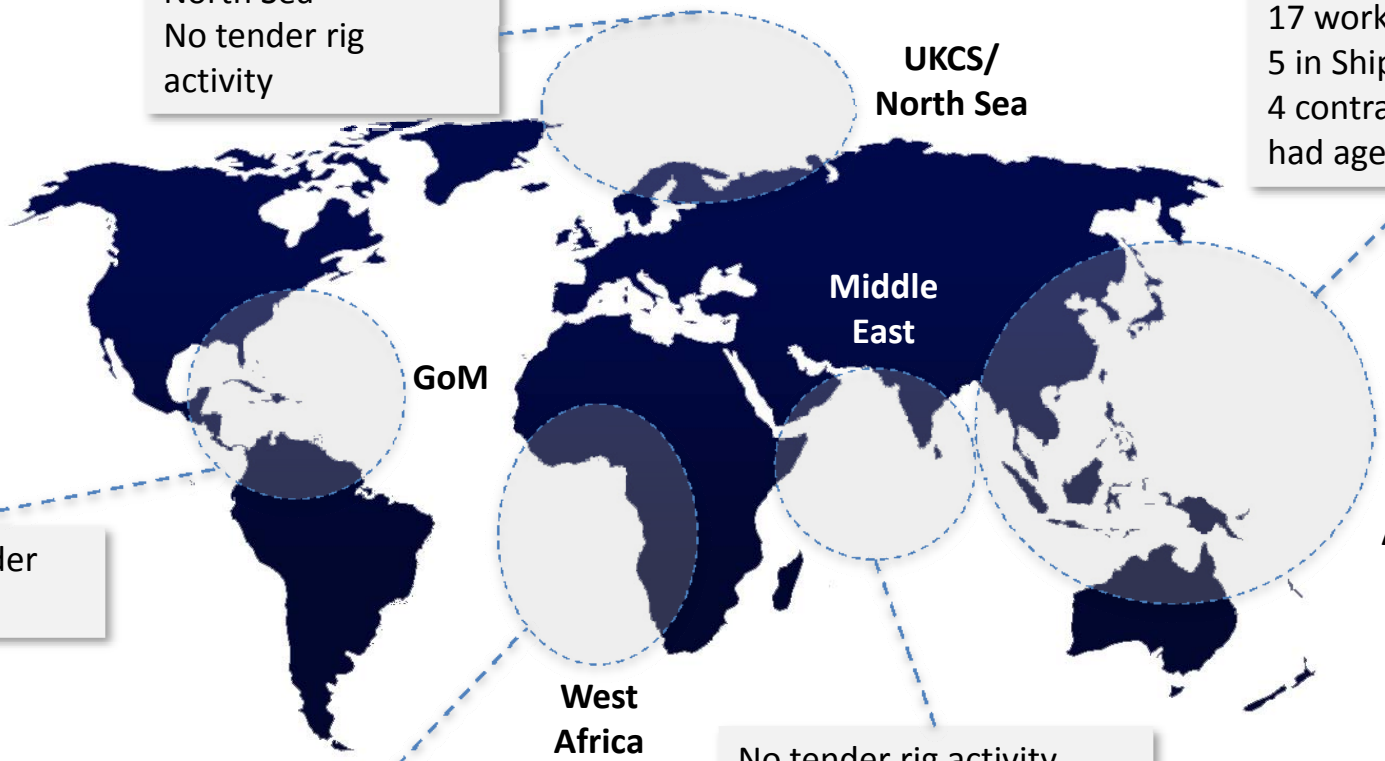
North Sea DSV dayrates to 2014



The Global Subsea Market to 2014
Strategic Offshore Research © 2011

3. Drilling Business Overview

Tender Market



Tender rigs primarily work in two regions only

Drilling Operations Update

MTR-1

Location: Thailand

Status: Waiting next contract award

Client: NA

MTR-2

Location: Indonesia

Status: Active in drilling operations

Client: Chevron Indonesia

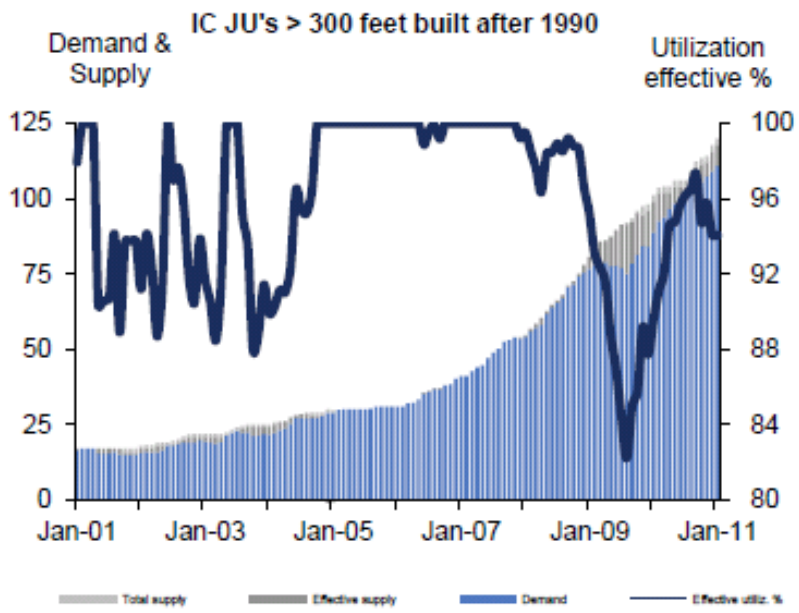
- *MTR-1: Currently awaiting a decision on proposals on a contract for her to be employed as an accommodation barge by Chevron Indonesia*
- *MTR-2: Previous contract for MTR-2 ended at the end of March 2011, and she is working on a new 9-months contract for 270 days worth USD 26.5 million in Indonesia.*
- *MDL continues to enjoy outstanding safety performance which will serve as strong reference for future tenders*

4. Asia Offshore Drilling Overview

New vs. Old Jack-up Utilization

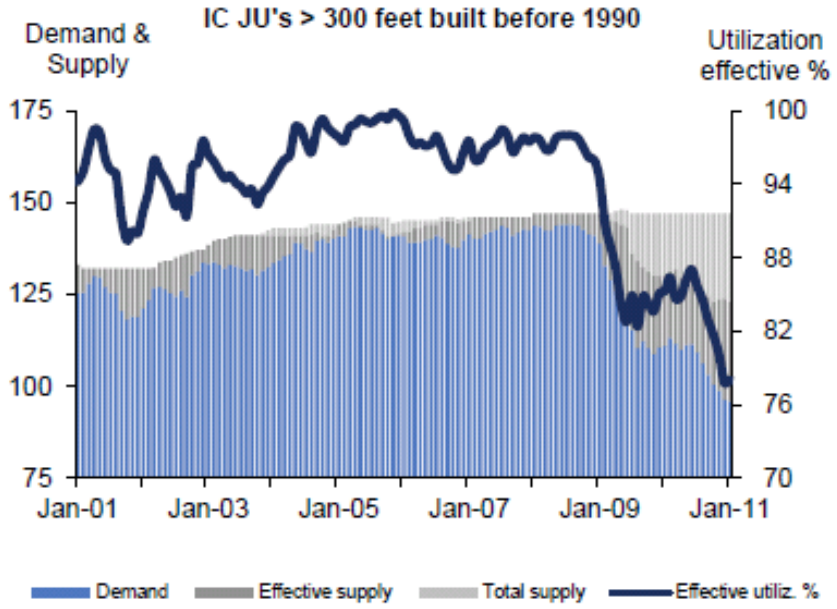
New vs. old jackup utilization

New jackup utilization



- Utilization for new rigs (less than 10yrs old) bottomed out October 2009
- Current 94% utilization healthy for dayrates – new rigs entering the market replaces old units if not incremental demand is present

Old jackups utilization

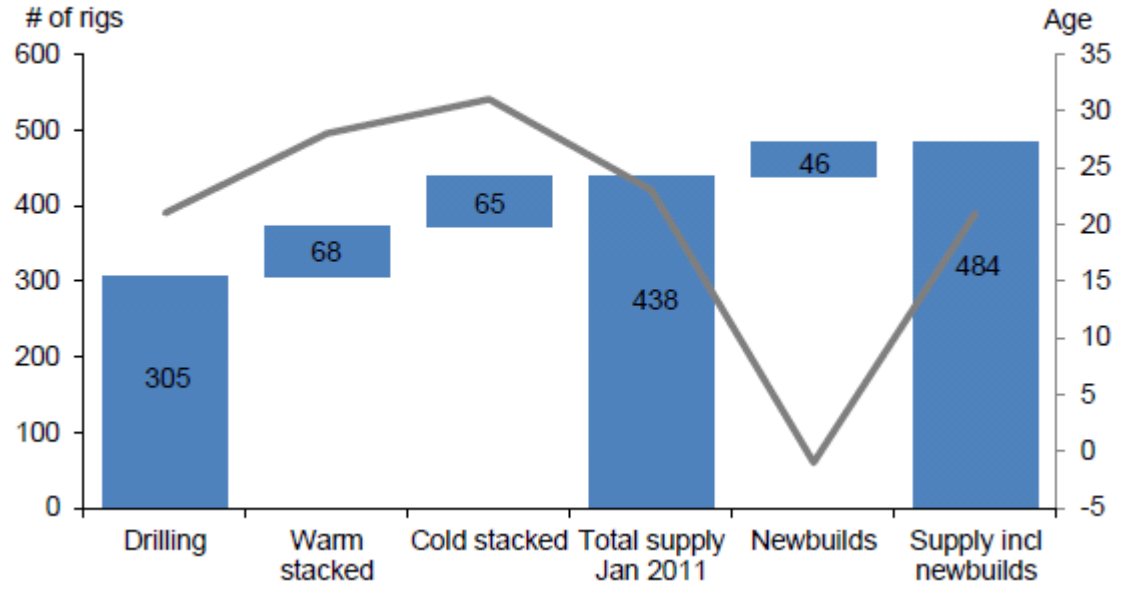


- Utilization for older jackups have not recovered since financial crisis started
- Incremental demand for older units can pick up, especially if call-on-Opec increases
- However, demand from oil companies have shifted towards newer equipment in general

Source: Pareto Research, ODS-Petrodata

Supply/Demand in the Jack-Up Market (10 years)

Total supply January 2011 (incl. age profile)



2008-2020E supply demand balance

Year	Effective supply*	Demand	Defecit (-), surplus (+)
August 2008.	411	391	20
2011	373	330	43
2015E	258	400	-142
2020E	164	400	-236

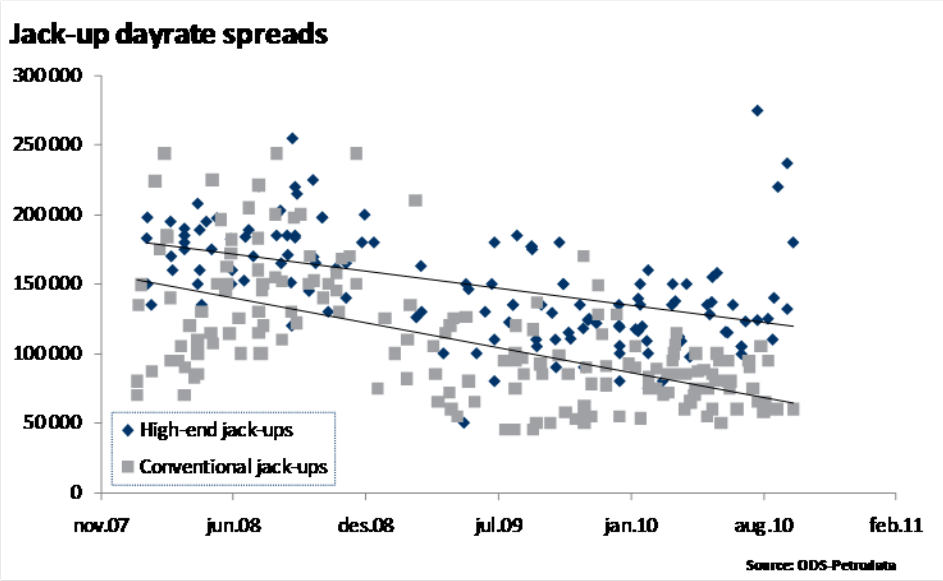
* Effective supply adjustments:
2011 (ex. cold stacked)
2015 (incl. new builds, ex. 2011 cold/warm stacked and 94 oldest working units)
2020 (incl. new builds, ex. all the older untis)

- *68 cold stacked jack-ups projected to never enter the market again. Another ~170 jack-ups projected to be obsolete in 2015. Rest of the 1980 built jack-ups will be inactive units in 2020.*
- *Clear trend that new rigs will get work and replace older units as oil companies prefer newer assets.*

150-200 new jack-up rigs needed by 2020

Source: Pareto Research

Increasing Spreads for Jack-Up Day-Rates



Dayrate Overview

	YE 2010 Estimate	Current $'/day	-6 mnths. $'/day	-1 year $'/day
High Spec JU [1)]	125	120	135	150
250 feet JU USGoM	45	45	45	60
5G harsh [2)]	450	525	525	550
5G International [3)]	450	500	510	550
3G Norway [4)]	325	350	350	450
Standard semis UK	250	250	250	350

1) 300 feet+ IC jack-ups less than 5 yrs old
2) Includes Norway, UK and Canada, limited number of units currently working in this segment
3) High spec. 5th gen. International (USGoM, West Africa etc.)
4) Rates for 4th Gen units ~$/day 50' higher

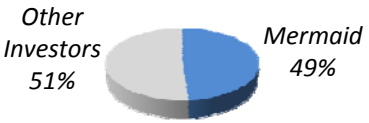
Spread in day-rates and values due to :

1. *More efficient conventional drilling from newer units*
2. *Inability of vintage jackups to handle high pressure wells*
3. *Deck capacity larger on new units – positive for deep wells and wells far from shore (reduced supply vessel costs)*
4. *Safety for employees, in addition to comfort*

Increasing spreads for Jack-up day rates with higher spec rigs achieving 150-160' $/day

Source: Pareto Research, ODS-Petrodata

Asia Offshore Drilling - Update



11.11.10
PP successfully completed, Mermaid allocated 49% for ~USD 49 mn in AOD

8.12.10
Strike Steel at Keppel FELS for "Hull-B320"

01.07.11
2nd PP successfully completed. Seadrill becomes equal major shareholder with Mermaid

15.07.11
Listed in Oslo Axess

01.12-12 – 31.09.13
Delivery of three jack-up rigs

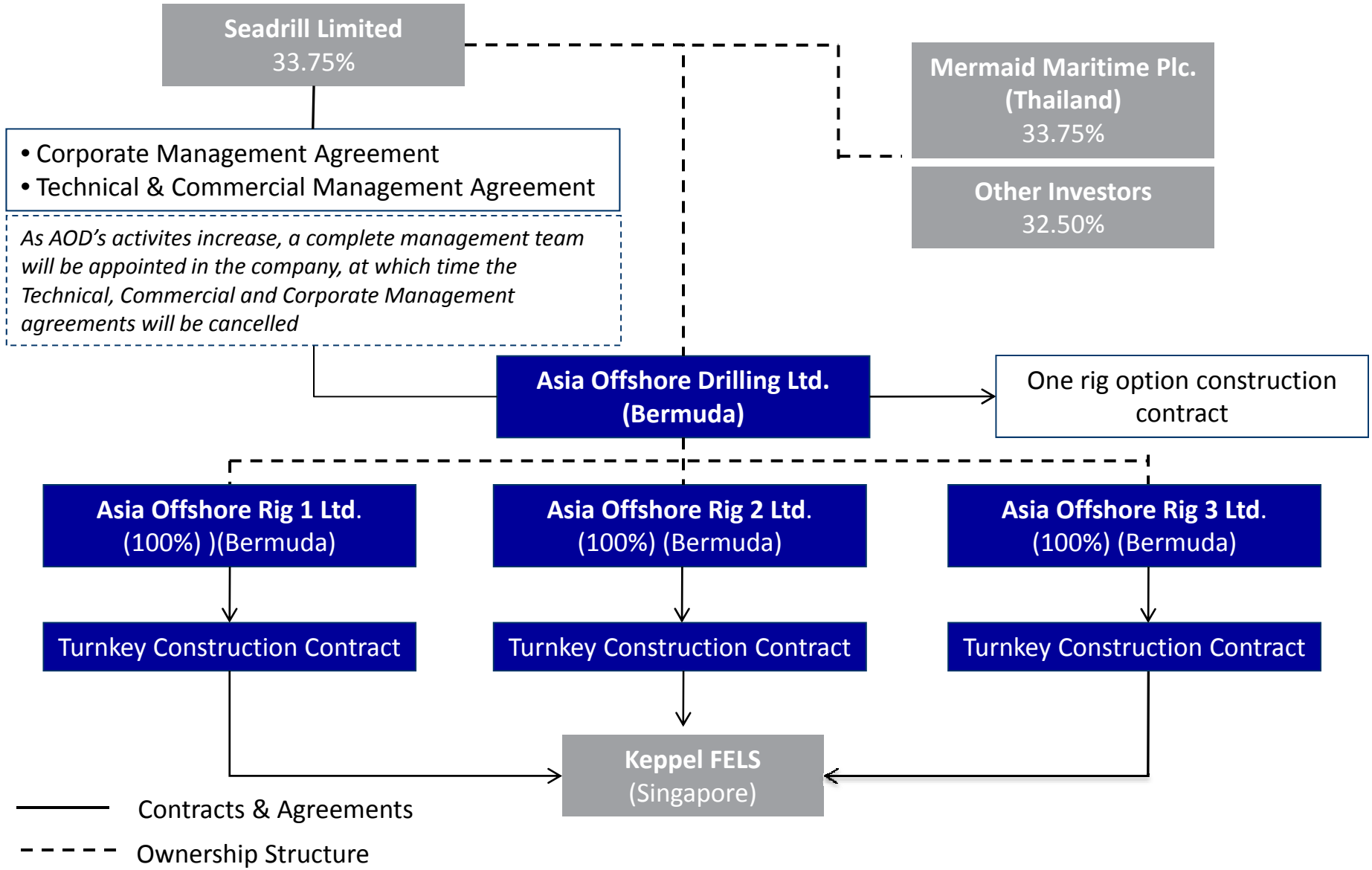
01.12.10
AOD signs construction contracts with Singapore Keppel FELS for 2 jack-up rigs + 2 options

22.02.11
Strike Steel at Keppel FELS for "Hull-B321"

12.07.11
AOD signs construction contracts with Singapore Keppel FELS for 3rd jack-up rig

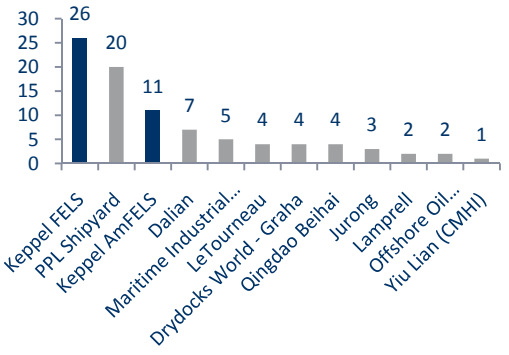
- Turnkey contract for delivery of three jack-up rigs in December 2012, March 2013 and September 2013
  - 20% down payment and 80% on delivery
- Keppel FELS to undertake complete EPC responsibility
  - Third party vendors chosen by Keppel FELS from vendor list accepted by Mermaid
- Standard warranty periods to apply for rig and third party equipment

Asia Offshore Drilling – Company Structure



The KFELS MOD V B-Class Design

Proven design and solid track record with wide geographical application. Preferred design by major drilling companies. 24 MOD V B-Class delivered by KFELS since 2006 with zero late deliveries and 14 ahead of schedule



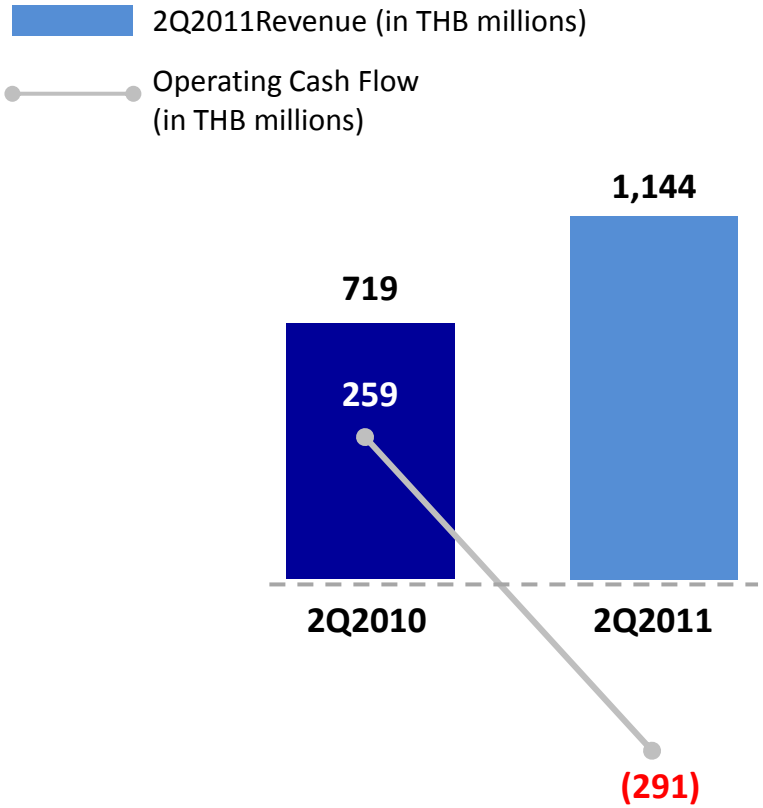
Potential markets for the KFELS MOD V B-Class Rigs

5. Financial Overview

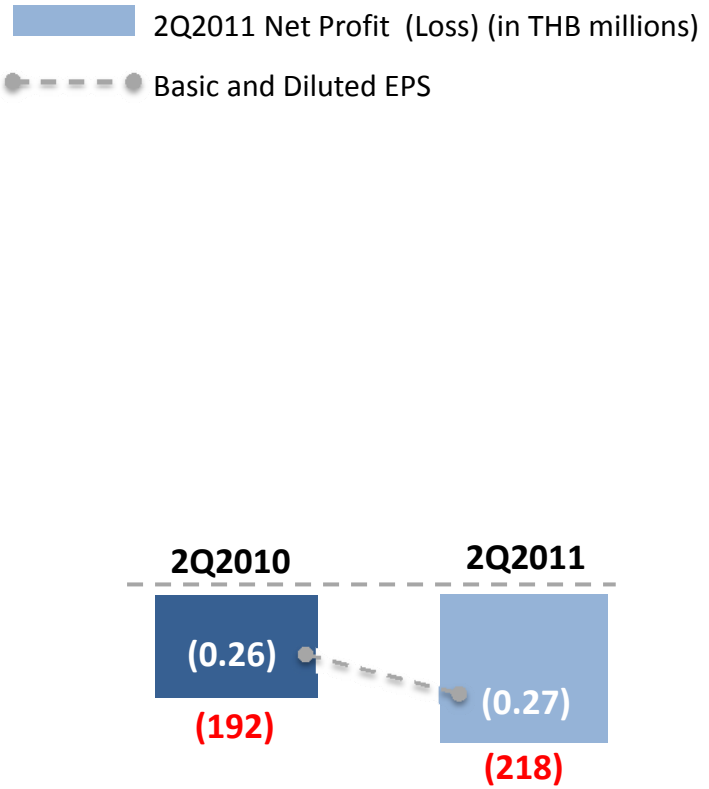
Note: All figures presented in currencies other than THB are strictly for illustrative purpose only using exchange rate of 1 USD: 30.59 Baht

Financial Highlights 2Q2011

Year on Year Comparison



Revenue Growth/Decline & Operating Cash Flow



Net Profit (Loss) Growth/Decline & Basic and Diluted EPS

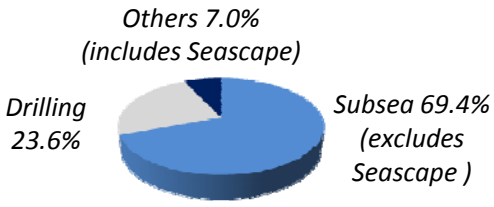
Not to scale. For illustrative purpose only

2Q2011 Sector Breakdown

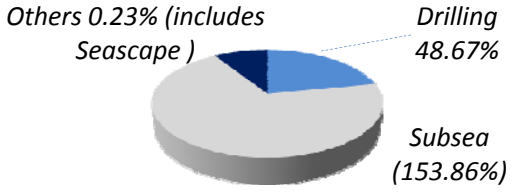
2010 / 2011	Description	Service Income	Operating Profit/Loss	Operating Margin	Utilization Rate
Subsea Services	Inspection, repair and maintenance; Infrastructure installation; Deepwater ROV support; Emergency call out services; Salvage	437.38 / 794.32	(129.2) / (229.3)	(29.5%) / (28.9%)	28.3% / 54.1%
Drilling Services	Floating rigs, Accommodation rigs	255.66 / 270.18	25.2 / 72.5	9.9% / 26.9%	50.0% / 41.7%

FY2011

Revenue Breakdown



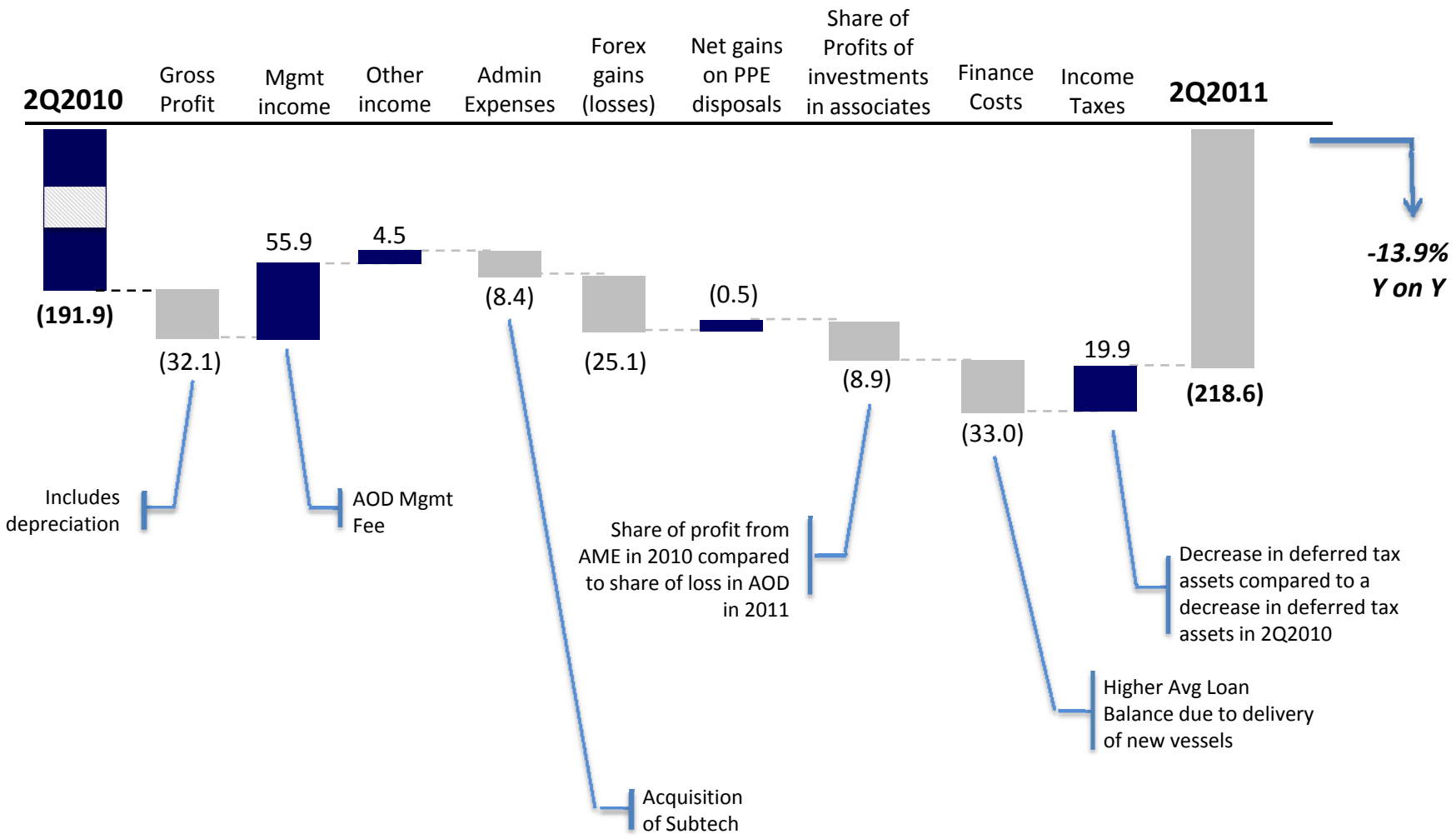
Operating Loss Breakdown



All units in THB millions. Not to scale, for illustrative purpose only

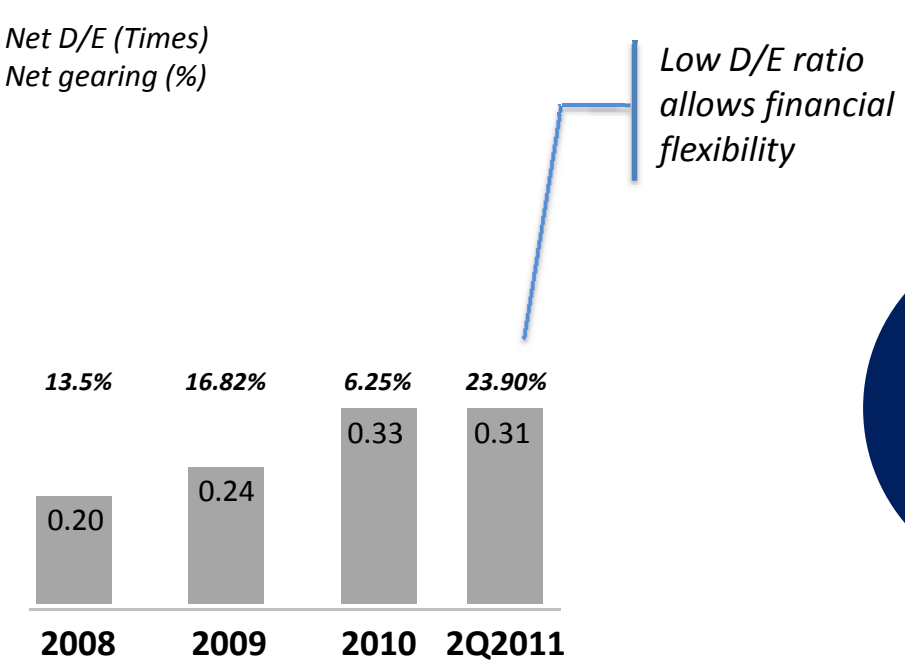
2Q2011 Profits & Losses

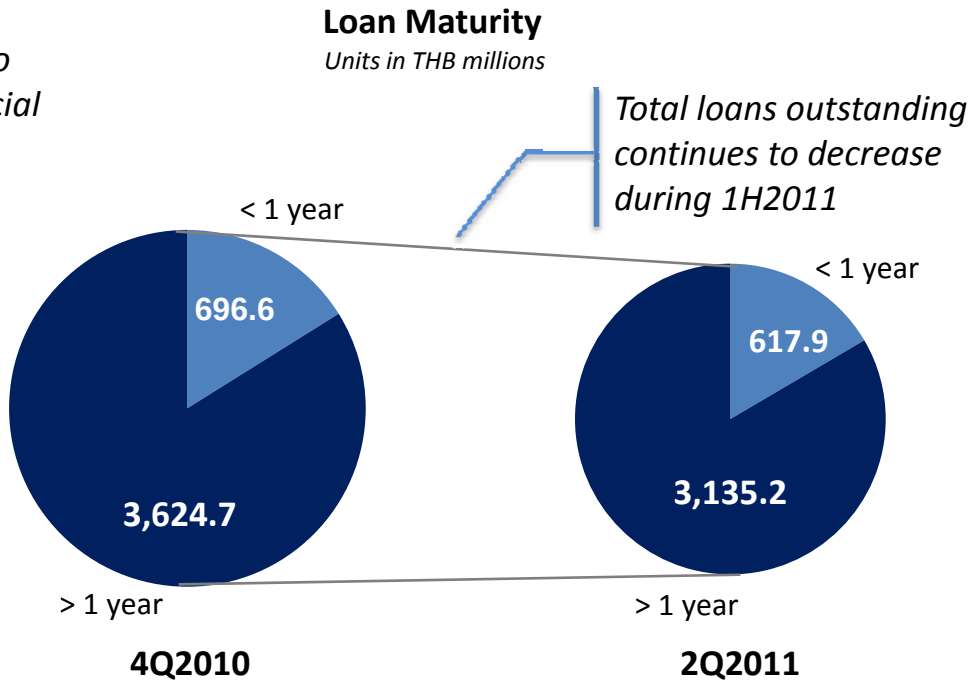
All units in THB millions



Not to scale. For illustrative purpose only

Debt structure

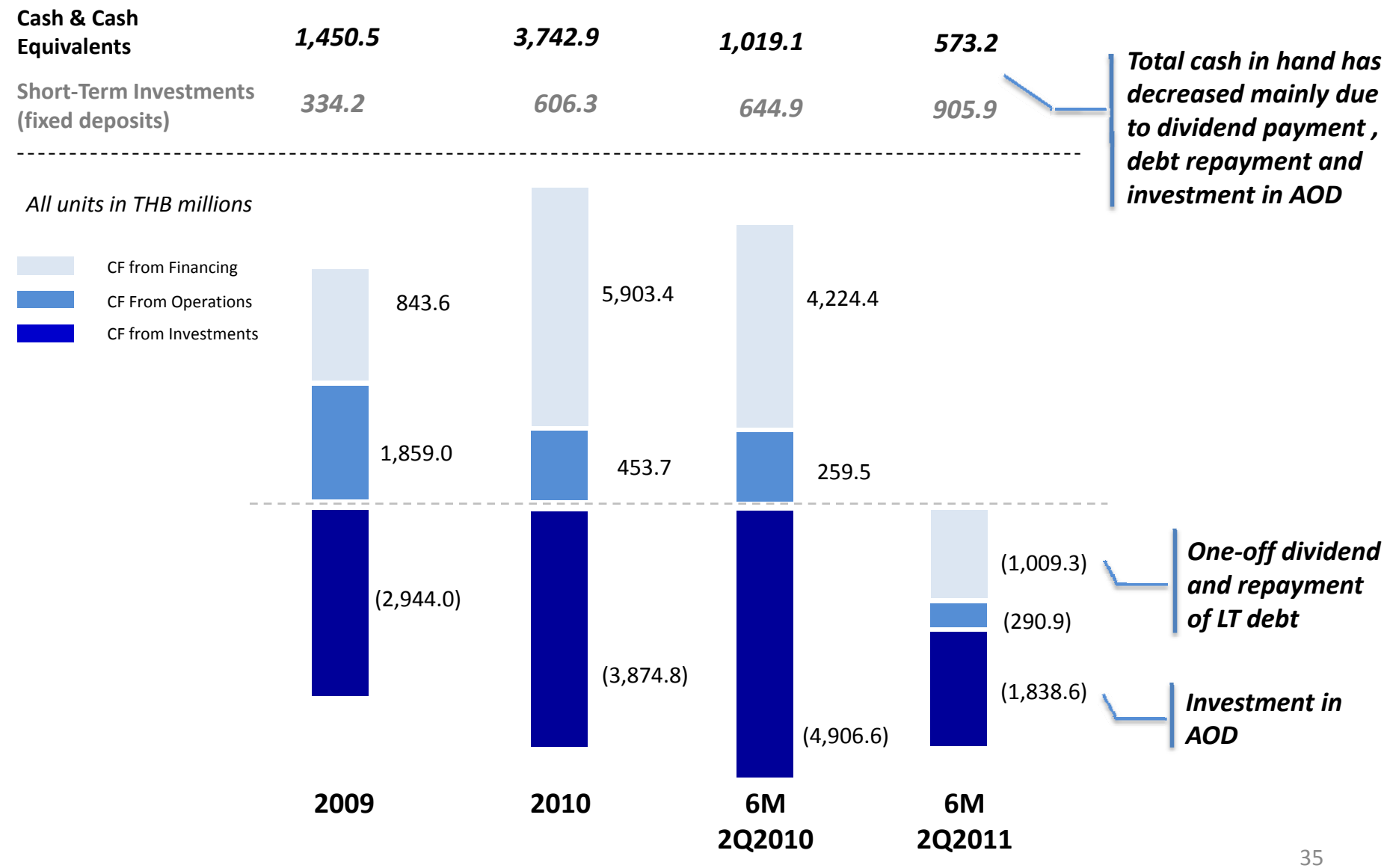




Repayment amount	Loan Repayment Schedule (USD Million)								
	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019
	11.1	21.7	17.5	16.9	12.4	12.1	8.6	26.1	3.7

Not to scale. For illustrative purpose only

Cash flow



Not to scale. For illustrative purpose only

6. Questions & Answers